



Put sophisticated analytical tools to work for your company.

Smart companies constantly look for ways to extract more value from their investment in a Procure-to-Pay process. They want new ways to optimize performance and procedures. That's why Visa has developed a robust suite of analytical tools, including the Average Transaction Analysis. Use the tools to help assess how well your procurement and payment processes are performing and, more importantly, how they could be enhanced. You can benefit from the use of leading-edge tools and data analytics, combined with practical suggestions from Visa and your commercial banker.

Visa Average Transaction Analysis

Visa's Average Transaction Analysis reviews summary-level spend analytics to identify opportunities to consolidate vendors, convert more business from paper-based transactions to automated card payments and bring more profit to your bottom line. These opportunities can translate into streamlined operations. Cost savings. Better control over vendor relationships and cash flow. And more value from your Procure-to-Pay investment.

Best Fit

Companies interested in a summary spend analysis.

Benefit

Identify and select suppliers that support your Procure-to-Pay initiatives, including maximizing use of Visa® Commercial cards.

Highlights

- Identifies vendors that accept Visa so they can be converted from check payments to commercial card payments.
- Provides an overview of spend through detailed reporting and summary-level analytics.
- Organizes suppliers by dollar and transaction volume and average payment size.
- Assists in setting card program goals based on past volume and expansion opportunities.
- Helps develop a business case for investing in your commercial card program.
- Reports on card program performance and planning.
- Helps track compliance with card use policies by determining the payment types for each supplier.

 Delivers strategic and tactical recommendations for optimizing Procure-to-Pay functions.

You Provide

Summary-level supplier data, including total spend and total number of transactions, to Visa or your commercial banker.

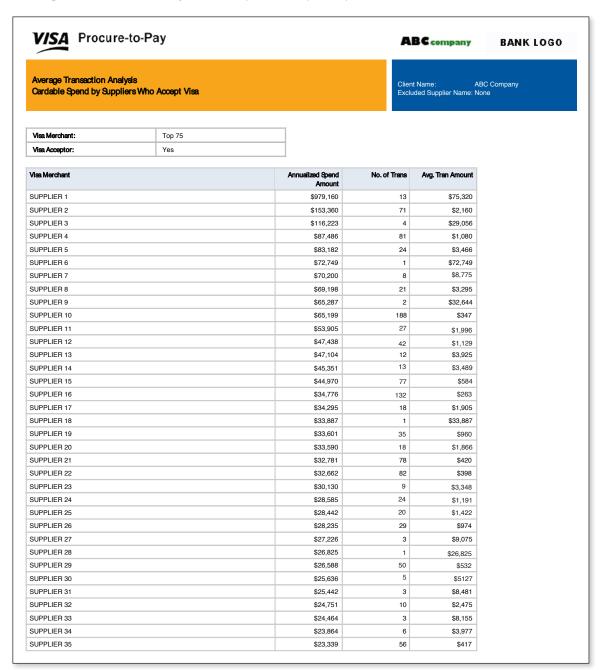
The Right Tool for the Job

Visa's suite of PerformSource Analytical Tools also includes the Accounts Payable Analysis, Return on Investment (ROI) Analysis, Industry Benchmark Analysis and Best Practices Diagnostic.

Learn more about how Visa's PerformSource Analytical Tools can help drive the success of your company's commercial card program. Contact Visa at PO@Visa.com or your commercial banker for more information.



Average Transaction Analysis: Excerpt of Sample Report



The Average Transaction Analysis and reports are intended for informational purposes only and should not be relied upon for marketing, technology, legal, regulatory, tax, financial or other advice. The information is not intended to advise you of strategies applicable to your specific situation, but rather to highlight issues for your consideration. Therefore, you should consult your own advisors. Visa is not responsible for your use of the tool, studies, reports and information, including errors of assumptions or conclusions of any kind that you might draw from its use.